

UkraineInvest GUIDE:

REBUILDING UKRAINE WITH THE PRIVATE SECTOR















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SERGIY TSIVKACH CEO of UkraineInvest For over a year, Ukraine has faced unprecedented challenges due to full-scale military aggression against our country. Nevertheless, we remain steadfast in our defense of territories and continue to conduct business.

UkraineInvest, the government's investment promotion office, has continued its operations throughout this period without interruption.

Currently, we are supporting 17 investment projects worth over \$2.3 billion and providing ongoing business support to both Ukrainian and foreign companies operating in Ukraine.

Promoting investment opportunities is a top priority for us. Investors can start planning their investments today. There is no need to wait until the end of the war.

Our message to the international business community is clear: Ukraine is not only strong and free, but open for business.

We proudly present the Ukrainelnvest Guide, an essential source of analytical information for companies doing business in Ukraine or planning to invest.

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01



RESILIENT UKRAINE: ECONOMY IN 2022



GDP growth

Before Russia's full-scale invasion of Ukraine, it was estimated that the country's GDP growth rate for 2022 would be 3.4%. However, due to the destruction of infrastructure and economic slowdown caused by the invasion, by February 2022 Ukraine had seen a significant decline in its GDP of -31%.

The National Bank of Ukraine (NBU) forecasts a slight increase in Ukraine's real GDP for 2023. Reduced security risks, the resumption of port operations, increases in harvests, the gradual restoration of production capacities, improved logistics, and the revival of domestic demand will all contribute to economic growth in 2024-2025.



Inflation and exchange rate

KEY POLICY USD/UAH RATE EXCHANGE RATE

In June 2022, the National Bank of Ukraine (NBU) increased their key policy rate from 10% to 25% per annum. Along with other measures, this action was taken in order to protect households incomes and savings in Ukrainian Hywnia (UAH), pressure on the Foreign exchange (FX) market. The official currency exchange rate for USD/UAH is still being determined by the NBU. According to the results of 2022, consumer prices rose to 266%. Meanwhile, the annual infitation rate remained relative ly unchanged from October to December 2022. The stabilization of inflationary pressure was alided by (1) the liberation of occupied territories, [2] the expansion of flood supply, and [3] a weakened consumer demand as a result of Russia's attacks on Ukraine's energy infrastructure.



International reserves

In 2022, Ukraine received more than USD 32 bin in international aid, of which more than USD 12 bin was in the form of parts. Thanks to this, it was possible to finance as a bin percease international reserves to USD 28.8 bin by the end of 2022. Taking into account the already anneopotations with the international and progress in negotiations with the international and progress in total amount of state budget financing in 2023 may of Ukraine to further maintain international reserves at a sufficient (even.

The current amount of international reserves is enough to maintain stability in the foreign exchange market.

> The current level of international reserves is sufficient to ensure the stability of the foreign exchange market



International Reserves, USD bir



Support from international partners

Since February 2022, Ukraine has received unprecedented external financial support totaling USD 38.5 bln.

This financial aid for Ukraine has come from 22 countries, the European Union, the World Bank, the European Investment Bank, and the International Monetary Fund.

The United States of America (USD 14 bln) and the European Union (USD 11 bln) are the biggest contributors.



Foreign sources of state budget funding, USD min

Trade Balance

During 2022, exports of Ukrainian goods stayed steady, despite obstruction of the Grain Corridor by Russia. At the same time, imports have rises rightificantly when compared to previous periods due to the need to buy alternative energy and fuel sources caused by Russia's attacks on Ukraine's energy infrastructure.





Key achievements

Despite unprecedented challenges of 2022 Ukraine:

became an EU member candidate

obtained 5 "visa-free" regimes with the European Union, incl.:

- energy (ENTSO-e accession)
- customs (NCTS accession)
- transport (removed barriers for road transportation)
- digital (mutual recognition of qualified electronic trust services)
- economic (cancellation of all EU customs duties and quotas for Ukrainian goods)
- secured import duties cancelation in trade with the United Kingdom, Canada, Australia and the United States of America (steel imports only)
- integrated in the Trans-European Transport Network (TEN-T)



International companies continue investing in Ukraine



02



WHY INVEST



7 main advantages of Ukraine





1. Rebuilding related investment opportunities

As of February 2023, the total amount of direct damage to Ukraine's economyincluding the destruction of residential and non-residential buildings and infrastructure reached USD 138 bin. Ukraineinvest sees greet potential for investment in such sectors as: (1) agri processing, (2) building materials and furniture, (3) logistics, (4) decarbonisation and green technologies, (5) transport manufacturing.

Reconstruction offers a unique opportunity to upgrade Ukraine's productive capacity and attract foreign capital and modern technology. This will lay the foundation for long-term growth, and facilitate Ukraine's tighter integration into the global economy.

2. Access to regional consumer markets

Nearly 1 bln consumer market can be reached within 2 500 miles

448 mln	European Union
🔵 100 min	CIS (selected)
502 mln	Non EU
🔵 44 min	Ukraine

The EU, UK, Canada and Australia have suspended import duties on all Ukrainian exports for one year. The United States has suspended the collection of 232 duties on Ukrainian steel for one year (2022/2023).

This creates new opportunities for Ukrainian exporters. Trade turnover between Ukraine and these countries is expected to increase, thus, strengthening mutually beneficial partnership.

World bank

#f 2021



Ukraine has 19 FTAs with 47 countries, including DCFTA with the EU

Ukraine is a member of Pan-Euro-Mediterranean Convention

3. Geographical position

International Transport Corridors Crossing Ukraine

Ukraine's geographic location makes it an important transit comdor for trade and travel between Europe Asia and the Middle East hen combined with its other comparative

advantages, Ukraine has a potential to become an eclusive Eurasian hub.

In 2022 Ukrainian logistics routes were included in Trans-European Transport Network (TEN-T)

- The North-Baltic Corridor was extended through Lviv and Kylv to Mariupol
- Baltic Sea Black Sea Aegean Sea Corridor extended through Lviv, Chernivtsi (Romania and Moldova) to Odesa
- The corridors Baltic Sea Adriatic Sea and Rhine -Denube will pass through Lviv





4. Skilled and competitive labor force (1)

Ukraine is known for skilled labor force and high education level.

Ukraine is 21st in The Global Skills Index 2022 mostly in consequence of skills that involve computer science and applied mathematics, software engineering, big data, and machine learning.





180 532

Graduates with a Bachelor's Degree in all specializations 2021/2022

BACHELOR GRADUATES BY SPECIALIZATION

	2021 / 2022 academic year
Natural Sciences	2 933
Mathematics and Statistics	921
Information Technology	13 764
Mechanical Engineering	5 035
Electrical Engineering	4 959
Automation and Instrumentation Engineering	2.787
Chemical and Bioengineering	1 435
Electronics and Telecommunications	2.074
Production and Technology	4 872
Architecture and Construction	6742
Agricultural Sciences and Food Technology	5 428
Transport	8 053

4. Skilled and competitive labor force (2)

- National Technical University of Ukraine "Igor Sikorsky Kylv Polytechnic Institute"
- Lviv Polytechnic National University
- 3 National Technical University Kharkiv Polytechnic Institute
- Onlpro University of Technology
- 5 Kharkiv National Aerospace University
- 6 National Aviation University
- 7 National Metallurgical Academy of Ukraine
- 8 Kharkiv National University of Radio Electronics
- Vinnytsia National Technical University
- Kharkiv National Automobile and Highway University
- Poltava National Technical University
- National University of Water and Environmental Engineering

- Podilsky Technical University of Agrarian Science
- Ternopil Ivan Puluj Nat Technical University
- 🕒 Lutsk N

NUDE

Ukraine Invest

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5. Considerable raw material base (1)

Ukraine ranks 25th in mining Globally (among 165 countries)

WHY INVEST IN UKRAINE

Due to unique raw material base of iron and manganese ores, Ukraine is one of the countries with the most developed ferrous metallurgy in the world.



UKRAINE'S POSITION IN THE WORLD BY MINERALS EXTRACTION

METALLIC MINERALS

fron - 6th place: 49.3 min t (7.24 % of global output)

Manganese - 7th place: 600 thad t (5.62% of global output)

Titanium - 5th place: 537 thed t (63.8% of global output)

NON-METALLIC MINERALS

Kaolins - 7th place: 1.68 min t (3.96% of global output)

Zircon - 10th place: 16 thad t (1.29% of global output)

Graphite - 10th place: 10 thad t (1.06 % of global output)

MINERAL FUELS

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Steam coal - 12th place: 21.6 min t (0.31% of global output)

Coking coal - 10th place: 6.43 min t (0.62% of global output)

Uranium - 9th place: 0.9 third t (1.56 % of global output)



9 - licensed fields and 9.037 Ha - respective li

WHY INVEST IN UKRAINE

5. Considerable raw material base (2)

Non-metallic minerals

195 - licensed fields and blocks 43.826 Ha - respective license area

Metallic minerals

37 - licensed fields and blocks 22.857 Ha - respective license area

Hydrocarbons

49 - licensed fields and blocks 6.440 Ha - respective license area

3 - licensed fields and blocks 280 Ha - respective license area	24 MIN

4 MINERAL SUBSOIL FIELDS of critical raw materials

blocks	Au	4 - licensed fields and blocks	
license area	Gold	1280 Ha - respective license area	

NON-FERROUS METALS	Ni	Co	Cr	Cu	Mo	5 - licensed fields and blocks
	Nickel	Cobalt	Chrome	Copper	Molybdenum	3.086 Ha - respective license area
RARE EARTH METALS	Be	Zr	Ta	Nb	Sc	4 - licensed fields and blocks
	Beryllium	Zirconium	Tantalum	Niobium	Scandium	1.870 Ha - respective license area



6. Digitalization of public services

50+ MOST POPULAR PUBLIC SERVICES FOR BUSINESS ARE ALREADY AVAILABLE ON DIIA WEB-PORTAL, INCL.:

- Registration of LLC / as an individual entrepreneur
- Applying for Diia City resident status
- Applying for "Ye-robota", EU4Business grants (startups, greenhouses, gardening, processing industry, etc.)
- · Licensing for production, import and retail/wholesale of medicines
- Obtainment of permit for special water usage
- Notification of the start of preparation work for construction
- Obtainment of permit for performance of construction work



7. Ukraine as a global leader

exporter of sunflower oil 2 nd in the sunflower seed production



in export of ferrosilico-manganese





exporter of maize, barley and rape **3** rd

in export of clays, andalusite, kyanite and sillimanite, semi-finished products of iron and pig iron

Incentives for significant investments







Value-added tax (VAT) exemption for import of new equipment and components to it



Exemption from import duty of new equipment and components to it



Construction of related infrastructure (highways, communication lines, utilities etc.)

Ŕ

Lease of state or communal land plots without auction



Land tax exemption / ower land tax rate



necession industry

- extraction for the purpose of further processing and/or enrichment of natural resources (except hard coal, lignite, crude petroleum, natural gas)
- waste management
- transportation
- warehousing
- · postal and courier activities
- logistics
- education
- R&D
- healthcare
- arts and culture
- sports
- tourism
- hospitality



Guide: Incentives for Significant Investments

8. Investment incentives (2)

Incentives for industrial parks





Guide: State support for industrial parks

8. Investment incentives (3)

Incentives for IT industry

DIIA CITY regime



PECIAL TAXATION REGIME FOR DUA CITY RESIDENTS

- 9% of exit capital tax or 19% of CiT
- Six of PIT, 22% of the minimum wage for social security fee and 1,5% of military tax
- Oh of withholding income tax of an individual received as dividends, if not distributed for 2 or more years etc.

FLEXIBLE FORMS OF EMPLOYMENT

- Gig-contracts (allows you to show real turnover and pay moderate taxes, provide social guarantees, and reserve gig-specialists that are liable for military services, etc.)
- Labor agreements and commercial contracts are still available



IETTER IP RIGHTS PROTECTION FOR IT COMPANIES

 IP rights for an object created by the gig-specialist in connection under the gig-contract shall belong to the Dila City reiderst, unless otherwise provided by the gig-contract (at the moment when IP rights appear for the author, if not specified otherwise in the contract)



CCESS TO LEGAL ELEMENTS OF COMMON LAW SYSTEM

- The right to increase charter capital of a LLC via convertible loans mechanism
- The right of LLC and any third party to be a party to a shareholders' agreement.
- Precisation of a demonstration of a second se
- Warranties and indemnities regulations, liquidated damages provisions, etc.



REQUIREMENTS FOR ENTERING

- 9+ employees and/or gig-specialists
- Average monthly salary of employees and is not less than the equivalent of EUR 1200
- 90% of IT company's total net income consists of the "gualified income" (income obtained as a result of IT activities)
- Eligible industries:
 - · software development and testing, including games
 - , publishing and distribution of software, including SaaS
 - teaching computer literacy, programming, testing, software technical support
 - digital marketing and advertising via software developed by Dila City residents
 - R&D in IT and Telecom
 - cybersport
 - , providing services related to the virtual assets flow etc.

While martial law is in force, companies will not be deprived of the status of residents of Dia City, even if they do not meet the above criteria

8. Investment incentives (4)



Incentives for e-transport industry

TAX AND CUSTOMS INCENTIVES for e-transport industry



Temporary CIT exemption (till 2036) for legal entities that conduct solely business activity of production and sale of electric motors, lithium-ion (lithium-polymeric) batteries, their charging devices, electric transport, other eco-transport, tram and metro cars



Temporary VAT exemption (till 2026) for import and sale on the territory of Ukraine of electric and eco-vehicles



Temporary VAT and customs duty exemption (till 2031) for importing goods by the legal entities that conduct or plan to create/modernize their production for industrial production of electric vehicles, eco-transport, trams and metro cars

THE AMOUNT OF CIT EXEMPT

can only be used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production

8. Investment incentives (5)



Incentives for aircraft manufacturing



temporary exemption from VAT and customs duties (till 2025) for importing of goods for the aircraft industry



temporary VAT exemption (till 2025) of supply of the results of R&D works for the needs of the aircraft industry



0% VAT rate for sale of products (services) produced by enterprises at the expense of the State Budget of Ukraine



temporary land tax exemption (till 2025) for aircraft manufacturers that carry out the development and/or manufacturing with the final assembly of aircrafts and engines to them



temporary CIT exemption if the amount of CIT exempt is used for purposes of R&D activities, creation or re-equipment of factories material and technical base, increasing the volume of production, etc.

WHY INVEST IN UKRAINE 8. Investment incentives (6)



STATE PROGRAM "AFFORDABLE LOANS 5-7-9%"

Purpose:

- increase in production volumes
- exports, import substitution;
- high-tech production and introduction of innovations;
- creation of new jobs;
- return of migrant workers to Ukraine, etc.

- Conditions
 - UAH 60 min the maximum amount of loan
 - 0, 5, 7 or 9 % of interest rate
 - up to 5 years program duration

During martial law special conditions are available for the purpose of relocation and/or restoration of industry facilities that suffered from military aggression:

- · 0% of interest rate (during martial law + 1 month)
- 5 % of interest rate afterwards
- up to 5 years program duration

8. Investment incentives (7)



Incentives for agribusiness

Forms of state support:

- special budget subsidies, and
- partial reimbursements of the invested costs

Amount of state support:

up to 50% of the investments in construction of facilities and processing enterprises

up to 80% of the values of breeding animals

up to UAH 30 thsd per farm animal

up to UAH 60 thsd per bee family owner etc.

UAH 67 mln - max amount of state support that can be granted to agriproducers related companies

Supported activities:

- purchase of breeding animals
- construction of grain storage and processing enterprises, livestock farms facilities
- keeping and increase in farm animals

8. Investment incentives (8)



State grant program "eRobota" for startups and SME

In July 2022, the "eRobota" grant program was launched in Ukraine in order to allow the creation of tens of thousands of new businesses and jobs at the expense of provision of grants for starting one's own business as well as expanding the operations of SMEs.



03



REGIONAL OVERVIEW

as of a February 2022

KHMELNYTSKYI

20.6 thsd-km² 3% of Ukraine's territory





LVIV

21.8 thsd-km² 4% of Ukraine's territory





ZAPORIZHZHIA

28.5 thsd-km² 5% of Ukraine's territory





TERNOPIL

13.8 thsd-km² 2% of Ukraine's territory





VOLYN

20.144 thsd-km² 3% of Ukraine's territory




VINNYTSIA

26.5 thsd-km² 4% of Ukraine's territory





SUMY

23.8 thsd-km² 4% of Ukraine's territory





POLTAVA

28.7 thsd-km² 5% of Ukraine's territory





RIVNE

20.1 thsd-km² 3% of Ukraine's territory





ODESA

33.3 thsd-km² 6% of Ukraine's territory





MYKOLAIV

24.6 thsd-km² 4% of Ukraine's territory





KIROVOHRAD

24.6 thsd-km² 4% of Ukraine's territory





LUHANSK

26.7 thsd-km² 4% of Ukraine's territory





KHERSON

28.5 thsd-km² 5% of Ukraine's territory





KYIV

28.1 thsd-km² 5% of Ukraine's territory





ZAKARPATTIA

12.7 thsd-km² 2% of Ukraine's territory





KHARKIV

31.4 thsd-km² 5% of Ukraine's territory





IVANO-FRANKIVSK

13.9 thsd-km² 2% of Ukraine's territory





DNIPROPETROVSK

31.9 thsd-km² 5% of Ukraine's territory





DONETSK

26.5 thsd-km² 4% of Ukraine's territory





CHERNIVTSI

8.1 thsd-km² 1% of Ukraine's territory





CHERNIHIV

31.9 thsd-km² 5% of Ukraine's territory





CHERKASY

20.9 thsd-km² 3% of Ukraine's territory





ZHYTOMYR

29.8 thsd-km² 5% of Ukraine's territory













AGRICULTURE

Corn processing plant



FINANCIAL DETAILS

- IRR 15%
- NPV USD S2.7 min
- EBITDA margin 30 %

KEY PROJECT HIGHLIGHTS

Production capacity of 100.000 tons / year:

- L-Lysine Sulfate 70%,
- Embryo, Cellulose, Cluten 30%.

The plan includes

- reconstruction of the plant
- launching of a line for the reception and storage of corn grain
- Installation, commissioning and launching of a technological line for the production of com starch.

150 60 Total investment amount, USD min

Amount of own investment in the project, USD mln

7 years 2 years

PAYBACK PERIOD PROJECT IMPLEMENTATION PERIOD

Type of required investment: loan/equity/mixed

FOR MORE INFORMATION CONTACT URRAINEINVEST

AGRICULTURE

Feed soy protein concentrate plant



FINANCIAL DETAILS IRR - 35% NPV - USD 51 mln



9_{years}

PAYBACK PERIOD 2 year

IMPLEMENTATION PERIOD

(time to launch of operations)

Type of reguired investment: mixed

Cattle growing and slaughter house



 The development of a complex for raising, slaughtering and processing of cattle for beef talks for the domestic and foreign markets.

The plan includes:

- To increase the herd level from 1200 to 20 000 cove of premium genetics to raise 5 000 bulk per year that will provide marble meat ready for export.
- To build the slaughterhouse and refrigeration with capacity of about 4.000 animals per month.

Amount of own investment in the project, USD mln

Total investment

amount, USD min

PROJECT IMPLEMENTATION PERIOD (time to launch of operational)

Type of required investment: loar/equity/mixed

6 years 2 years

FINANCIAL DETAILS

- IRR 25.2%
 EBITDA for the entire period USD 128.4 min
- ROI 137%





44

19

PERIOD

AGRICULTURE

Construction of gypsum based mixes production plant







CONSTRUCTION & BUILDING MATERIALS

5.7

Total investment amount, USD min

3.4

Amount of own investment in the project, USD mln

8.5 vears 1 year

DAVBACK PERIOD

DDOJECT IMPLEMENTATION PERIOD

(time to launch of operations)

Float glass facility



KEY PROJECT HIGHLIGHT

- Consistentian of the only resident high tesh enterprise for the production of fault glass assenting in EU standards on the territory of Unaire.
- Presidentian capacity, 520 terms of Enclosed products part skey (IR million m2 pertyrer based on plane with a thickness of 4 mon).
- President sample Transparenti East place from 2 to 30 mm blick, externel, tirtied, and reflective, self-slearing, energy efficient and others.
- Sales markets: EU, north market, domestic market.



FOR MORE INFORMATION CONTACT UKRAINEINVEST

CONSTRUCTION & BUILDING MATERIALS



Total investment amount, USD mln

80

Amount of own investment in the project, USD mln

10 years

PAYBACK PERIOD

3 years PROJECT IMPLEMENTATION

PERIOD

(time to launch of operations)

Type of reguired investment: loan/mixed

TRANSPORT & LOGISTICS

Logistics hubs cluster



450

Total investment amount, USD min

7 years 3 years

PERIOD

PROTECT IMPLEMENTATION



TRANSPORT & LOGISTICS

Construction of a warehouse complex



KEY PROJECT HIGHLIGHTS

The construction of the company's own logistics center in the Kylv region with the total area of 70,209.6 sq.m, with following structure:

- · Warehouses 59 393.5 sq. m;
- · Offices 1 896.1 eq. m;
- Mezzanine space 9 000 sq. m.





Total investment amount, USD mln

Amount of own investment in the project

8.5 years 1.5 year

PAYBACK PERIOD PROJECT IMPLEMENTATION PERIOD

time to launch of operations)

Type of required investment: loan

05





ABOUT UKRAINEINVEST



Ukrainelnvest is the investment promotion office of the Government of Ukraine established in 2018. Since 2020 UkrainInvest has facilitated attracting and unlocking investments for more than USD 1.5 bln.

UKRAINEINVEST ACTIVITIES



UkraineInvest services (1)



For Ukrainian and international businesses operating or planning to implement investment projects



UkraineInvest services (2)



For Ukrainian and international businesses operating or planning to implement investment projects



- establishment of efficient cooperation with government bodies and local authorities
- resolving business-related problematic issues
- legislative and regulatory advocacy



- Investment opportunities search (brownfield, JVs, etc.)
- matching with potential partners (meetings, site visits etc.)

UkraineInvest in international rankings



The London-based Emerging Europe platform ranked Ukrainelnvest among the top 5 best investment promotion agencies out of 23 countries in Central and Eastern Europe in 2021-2022



2021 3d place 2022

4th place

"Ukraine's position in the ranking, atthough anna place below its third place of 2021, is nevertheless remarkable given the Russian invasion at the country, and evidence that the country remains open for business", Andrew Wrobel, founder and managing partner of Emerging Europe 06





HOW TO SUPPORT UKRAINE



UNITED24 was launched by the President of Ukraine Volodymyr Zelenskyy as the main platform for collecting charitable donations in support of Ukraine. Funds will be transferred to the official accounts of the National Bank of Ukraine and allocated by assigned ministries to cover the most pressing needs:

Defense and demining
 Medical aid
 Rebuild Ukraine





Ukraine Invest

